



 Tenders

Full lifecycle
Tender
Management

Ansarada Tenders

Complex, high value infrastructure tenders are among the most difficult and high-risk activities a government will undertake. With so much at stake, it's not surprising that the demands for efficiency, transparency and fairness are so high.

So how can a government team get the confidence that an infrastructure tender will be managed successfully?

Choosing the right technology to run this critical tender process is a great place to start.

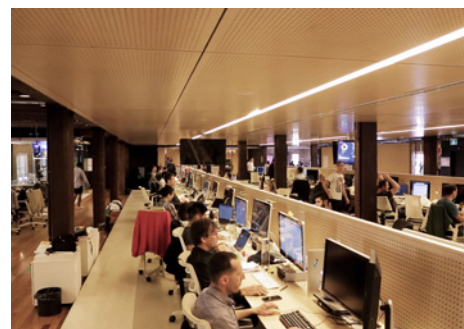
Ansarada Tenders enables project teams to improve the management of high value, high profile, and highly complex tender processes. The technology has been designed in partnership with government project teams and advisors leading some of the largest projects in the world.

Ansarada Tenders is an industry leading solution catered to complex tendering, with a unique feature set that ensures all stages of the process, from gateway review to contract award, can be managed in a single, secure and audited platform.

Ansarada has a wealth of first-hand experience with governments globally and an extensive track record on some of the world's largest infrastructure projects. We understand the specific requirements of these complex events and we're uniquely placed to ensure the success of any tendering process.

"We use systems like Ansarada where it's all controlled and managed. Once it's set up and it's operating, you can't send the wrong information to the wrong person."

John McLuckie, Valorem Advisory



About Ansarada

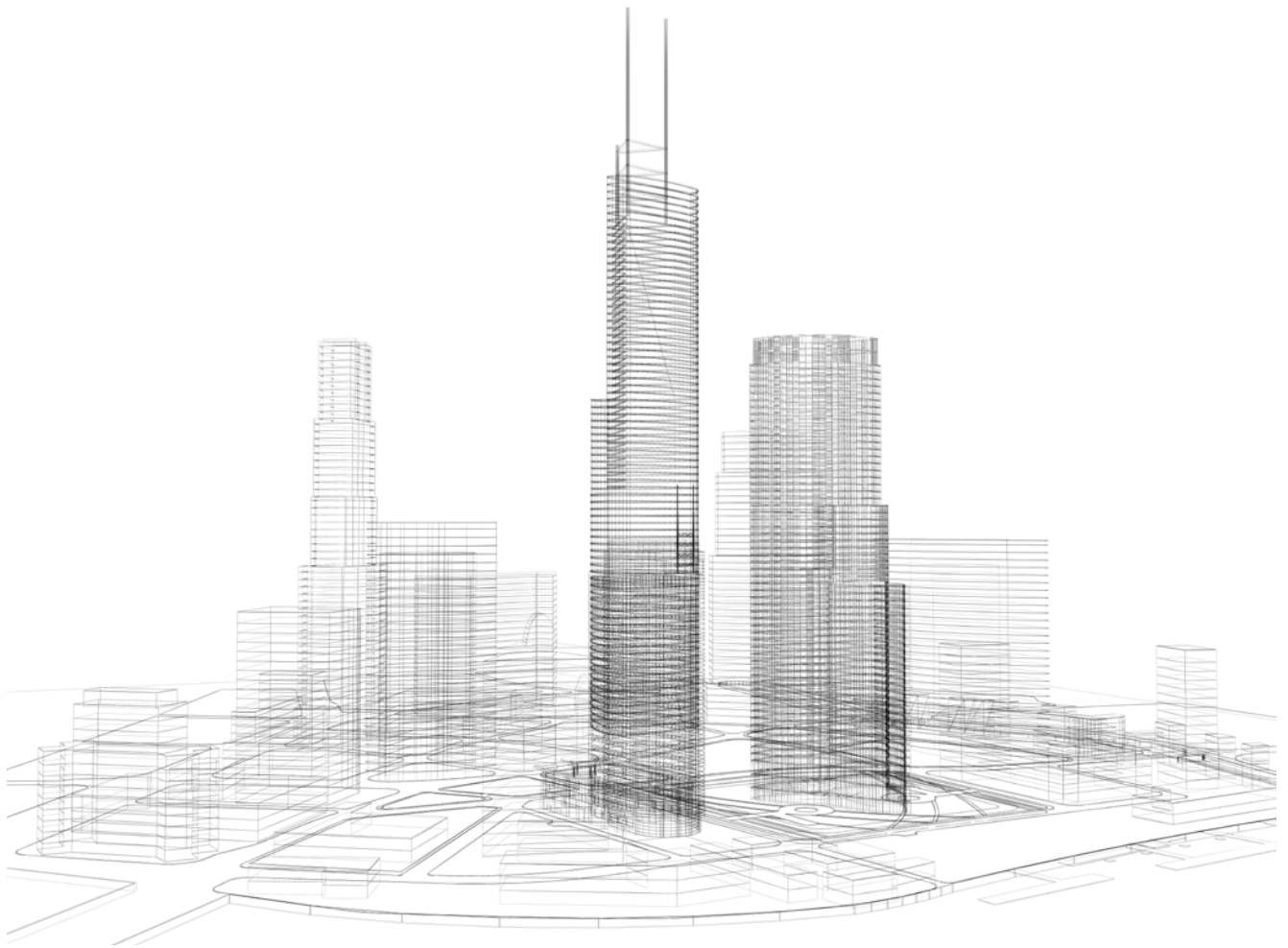
Ansarada is a founder led, fast growth, global technology company. Established in 2005, Ansarada has helped governments and the world's leading investors, advisors and corporates manage over 35,000+ deals, worth over \$1T, across tenders, gateway reviews, M&A, IPOs, and capital raising. Ansarada has been utilised on over

\$500b of complex infrastructure projects across road, public transport, ITC, health, education, social housing, prisons, ports, and utilities sectors on processes ranging from the tens of millions to tens of billions of dollars in value. Ansarada operates out of Sydney, Chicago, London, Amsterdam, Frankfurt and Johannesburg.

We understand how governments and advisors power progress

There is a huge amount of infrastructure to be built or updated globally. With the massive amount of taxpayer money forecast to be spent and unprecedented scrutiny from the press and the public, these high-value, high profile tenders require careful management. A well-run process reduces risk, ensures fairness, improves efficiency and keeps bidder engagement and interaction high – these and other requirements are non-negotiable.

These critical processes are currently run across disparate systems including email, printed documents, USB/hard drives, SharePoint, generalised e-procurement systems, M&A-focused data rooms and project management tools, all with little project specific technical support.



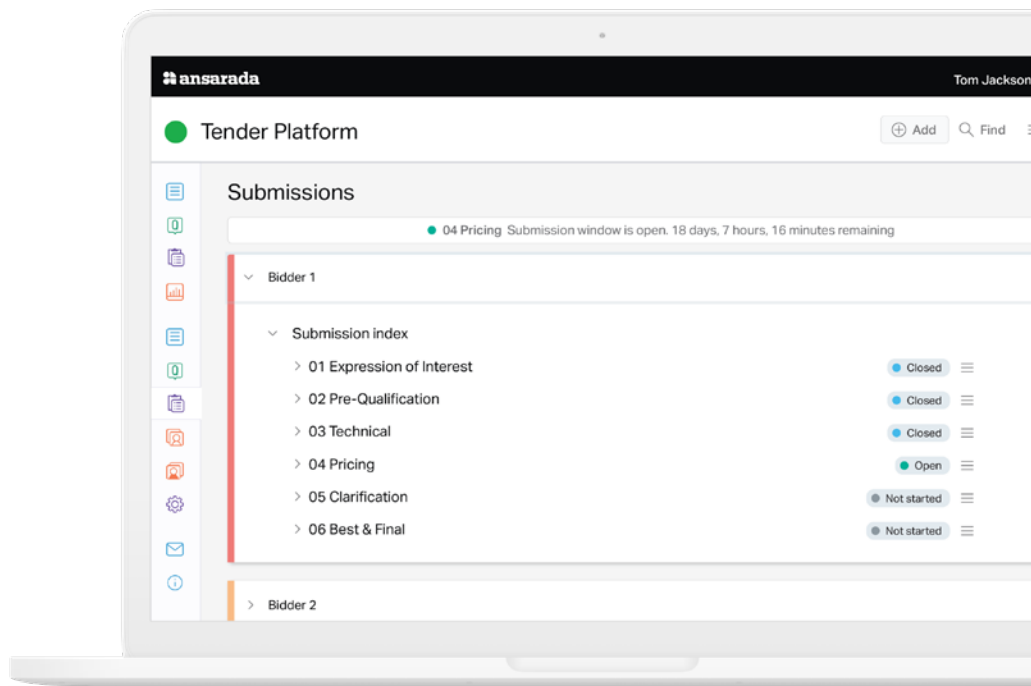
Identifying the knowledge gaps

Governments and project teams are accepting a much higher level of risk by using disparate, not fit for purpose systems. While together these systems may meet the minimum requirements of these complex processes, they reduce efficiency and greatly increase the risk of human error.

Potential outcomes of a critical failure in a tender include:

- Loss of government reputation
- Loss of project team member's reputation
- Loss of taxpayers' money
- The winning bid doesn't provide the best end result possible.

Best practice in tender management



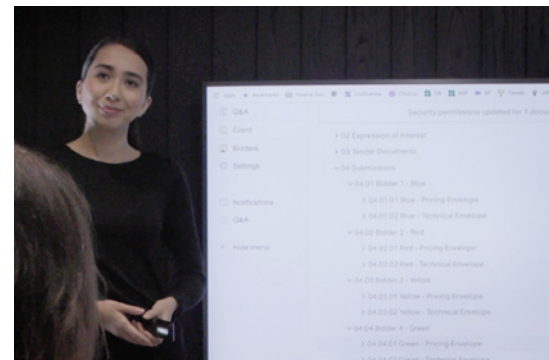
Project teams and governments should be reducing the risk of process failure, and increasing efficiency and bidder engagement, by managing the process in one highly controlled, secure and auditable place.

They also should have a team of experts available at any point to ensure that the systems are used the right way, all the way throughout the tender process.

Best practice tender management includes:

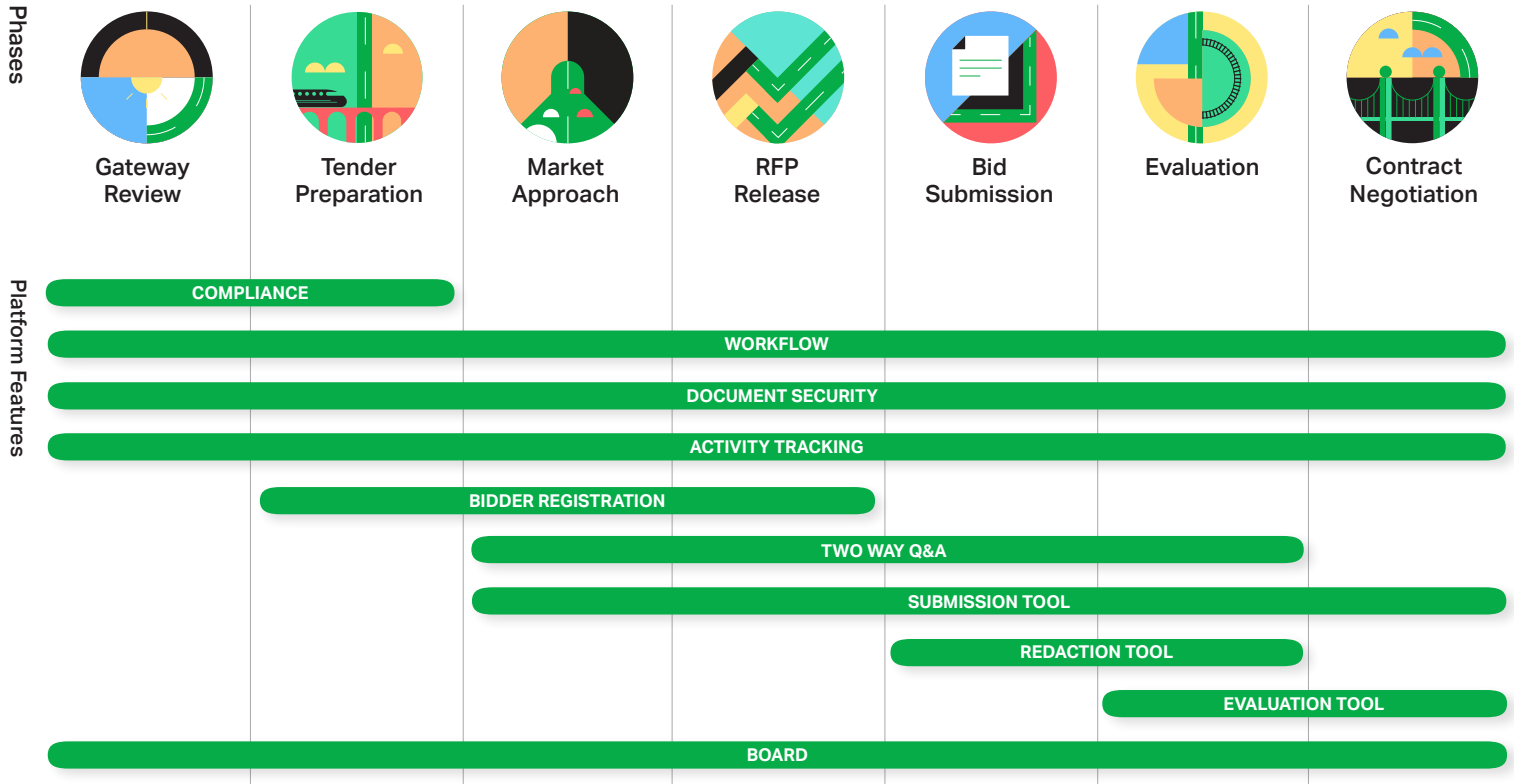
- ease of access for all users, with no plugins or installs required to access systems
- full lifecycle data security, regardless of document location
- an efficient, controlled and fully trackable two-way RFI/Q&A process
- an automated self registration process for bidders
- the ability to redact documents without exiting the secure environment
- an integrated means of managing all internal workstreams and tasks, using digitized checklists and purpose-built project management tools
- an automated audit trail of all document views and RFI activity
- full reporting of bidder activity to better understand bidder sentiment and keep engagement levels high
- electronic receipt of bidder submissions, in a controlled, secure manner
- the ability to manage multiple submission windows simultaneously
- evaluation processes that ensure an unbiased efficient process
- a board management tool to ensure all project committees are managed effectively
- knowledgeable best practice process design

Ansarada is the only platform provider that can do all of this in one secure audited system and provides expert assistance to ensure global best practice methods are used.



Full lifecycle Tender Management

Technology to power your process.



Compliance

Get started with Compliance, digitized checklists that outline all the crucial requirements and steps for your tender. Use these to prepare all the information you need to proceed efficiently, collaboratively, and with full visibility over progress.

Tender Workflow

Centralize all your tender activity with Tender Workflow™, a dashboard to monitor your full tender lifecycle. Get the flexibility to create your own workflows and customize checklists in minutes to manage the multiple, disparate tasks of the various project management gateways for each stage of a tender process, including

business process compliance checks and external stakeholder management.

Bidder Registration

Automate bidder registration by allowing bidders to register their interest and their details directly. Get visibility of who the interested bidders are early on and easily manage which individual bidder groups will get accepted into the process.

Activity Tracking

Easily implement, manage and prove equal access and fairness for all bidders. The technology automates all legal requirements for activity tracking, including Q&A for probity and audit purposes, and takes repetitive manual work out of the equation.

Document Security

Maintain control over who can do what, when and where, across both bidders and project teams. File self-destruct is a unique feature that ensures control over documents down to the most granular permissions – even if they've been saved externally.

Two-way Q&A

Leverage a purpose-built two way RFI/Q&A process that is efficient, controlled and fully trackable. Allow bidders to ask for clarification on the RFP documents, and the evaluation teams to ask clarification questions on bidder submissions – keeping questions and answers accessible and auditable within a single location.

Get started today.

Book a demo with our team to learn more.

Book a demo

Submission Tool

Use the highly secure 'locked box' submission tool to enable controlled transmission of bidder submissions and workflows. Handle these submissions securely within a single controlled environment, keeping bidders' identities, files and confidential questions completely segregated. Facilitate multiple submission events concurrently; switch off the locked box feature for more ad hoc information gathering, such as in the earlier market approach phase.

Redaction Tool

Perform redaction on documents while they remain secure inside the platform. Maintain integrity of the audit trail and save multiple time-consuming steps, but most importantly, ensure that the bidder's sensitive IP contained in their submission stays protected.

Evaluation Tool

Use the evaluation tool to enter the project's evaluation criteria and create reports that individual evaluators and teams will complete. Only the evaluators and team leaders can see the submission information, with full visibility for administrators on progress made. Once the evaluation phase is complete, create a full report extract to use for the award process.

Board

Use Ansarada Board as a secure portal to prepare for and run board and committee meetings. Collaborate securely and efficiently across the entire process from scheduling to digital signing of minutes. Maintain compliance, mitigate risk and drive efficiency so you can make decisions with confidence.

